

MARIO CANCASSI

ENERGY EFFICIENCY PROGRAM MANAGER



347.533.2252



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Long Island, New York

PROFILE

Accomplished Program Manager versed in budget administration, project management and team leadership. Decisive persistent and responsive to changing business needed. Ready to **leverage** expertise with twelve plus years in Energy Efficiency and Green Technology experience.

GREEN TECHNICAL EXPERIENCE

- Certified BPI Building Analyst, Envelope Professional
- Accredited LEED Green Associate
- Project Management Plus Certification Program
- Green Building for Building Professionals Certification
- Business Management for Building Professionals Certification
- FLIR Infrared Thermal Imaging Level I and Thermal Imaging Building and Science Envelope Certifications
- Licensed New York State Home Inspector using Infrared Thermal Imaging reports.
- Coordinated all relationships with contractors, vendors, compliance management, security services, etc.
- Responsible for environmental and safety policies, procedures.

EMPLOYMENT EXPERIENCE

Account Manager • CLEAResult Consulting, New York (*May 2022-Present*)

- Account Manager for National Grid Equity Program
- Establishes and build contractor, vendor relationships in local and regional markets.
- Verify program product installations, troubleshoot technical issues.
- Manage multiple project timelines in working with several contractors.
- Act as local, on-site program and company representative to customers and contractors.
- Document customer and contractor interactions to adhere to program requirements. Provide input and status updates to other programs and staff.
- Program services include Roofing, General Contractor projects, Environmental Hazards including Lab Testing, Asbestos, Vermiculite and Mold. Electrical, Plumbing, Appliances, Bulk Moisture Control.
- Perform QA/QC inspections ensure all elements are met in accordance with program guidelines.

Field Operations Manager • CMC Energy Services, Hamilton NJ (*March 2021-May 2022*)

- Field Operations Manager for PSEG NJ QHEC & ACE Program.
- Responsibilities include energy assessments, measure installations, monitoring subcontractors, trade allies, timelines, schedules, goals and metrics for all Single family & multi-family buildings. QA/QC inspections ensure all elements are met, in accordance with program guidelines.
- Directly responsible for the day-to-day oversight and direction of all supervisors and field staff activity.
- Supervise 3 Field Operation Supervisors & 15 Field Techs.
- Manage, coach and mentor direct reports to ensure staff is performing effectively at their highest potential.
- Interviewing, planning, assigning work objectives and completing performance evaluations.
- Maintain relationships with utility representatives and third-party inspectors for field inspections.
- Lead staff meetings to review current program guidelines and then develop/provide changes for utility updates.
- Participate in monthly utility meetings. Including necessary continued education courses.
- Reinforce customer energy education on site and ensure customer satisfaction.

Program Manager • CMC Energy Services, Cranbury, NJ (*August 2011-March 2021*)

- Program Manager for PSEG LI REAP Program.

PROFICIENT SKILLS

- OUTLOOK
- WORD
- ACCESS
- EXCEL

EDUCATION

Deer Park High School, Deer Park,
NY Graduate

Suffolk County Community College,
Suffolk County NY

- Directly responsible for monthly P&L reports, while reviewing with the finance department.
- Responsible for the implementation of the program, goals, deliverables, and extensive inventory of all materials.
- Achieves operational objectives by contributing detailed insight and recommendations to strategic plans and reviews; prepare and complete action plans.
- Manages project resource allocation; plan and schedule project timelines, while devising contingency plans.
- Implements production schedule, productivity analysis, customer service quality standards. Identify trends and resolves all issues.
- Identify system improvements; initiating change and corrective actions.
- Accomplishes human resource objectives by assessing the need for additional staff, recruiting and training.
- Communicate job expectations, while enforcing policies and procedures.
- Supervises Auditors and Contractors to ensure adherence to project guidelines and program specifications.

Sales Engineer • Willdan Energy Solutions, Manhattan, NY (*April 2011 – July 2011*)

Plant Manager • Selecto-Flash Inc., West Orange, NJ (*May 2007 – December 2010*)

Production Manager • EarthColor Inc. - EarthCameron Div., New York, NY (*May 2005 – May 2007*)

Operations Manager • EarthColor - TAM Communications Div., Hauppauge, NY (*January 1994 – May 2005*)
Management Duties

CERTIFICATIONS AND LICENSING

Solar Photovoltaic Technology Course –*Suffolk Community College-2011*
BPI Building Analyst, Envelope Professional Certification 2010 – *AEA Inc., NY*

LEED Green Associate Accreditation 2010 – *Stony Brook University, NY*
Project Management Plus Certification Program 2010 – *Stony Brook University, NY*

Infrared Thermal Imaging Level I Certification 2006– *FLIR Bellerica, MA*
Infrared Thermal Imaging Building and Science Envelope Certification 2006 – *FLIR Bellerica, MA*

Green Building for Building Professionals 2010 – *Stony Brook University, NY*

Business Management for Building Professionals 2010 – *Stony Brook University, NY*

Licensed New York State Home Inspector 2005