

Ronny Herndon

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Authorized to work in the US for any employer

Work Experience

Senior Building Inspector

DPIS Engineering (Arcxis) - Orlando, FL

February 2022 to Present

1. My main role is providing contractors/builders a 3rd party inspection needed too continue the build.
2. RESNET RFI / HERS Rater certified. Certifications in Code and safety guidelines. energy Star Certified .
3. BPI certified
4. Conducted Blower Door test

Production Manager/Supervisor

Direct Metal Roofing - Melbourne, FL

October 2021

- Estimated time of completion
- Assigned crews to new projects / instructed crews/confirmed what was to be done on the work order sheets
- Supervised crews and inspected the quality of work
- Enforced and followed OSHA safety laws with roofers, providing training and education
- Prepared reports/collected payments and delivered closing packs.

Outside Sales Manager / Insurance Restoration Specialist

Wescon Construction - Melbourne, FL

- Generated leads / followed up with leads and set appointments
- Communicated with insurance company's to keep things moving steady
- Estimates/ Xactimate/ Job Nimbus/ AccuLynx
- Experience installing numerous roofing systems
- Recruited roofing crews

Sales Consultant/ Field Inspector

American Hero Construction - Indian River County

- Generated leads/appointments
- Communicated with clients and their insurance companies
- Educated clients on roof replacements and repairs
- Roofing sales
- Trained new employees in the field

Quality Assurance Agent/Energy Auditor

Alpha EMC - Port Saint Lucie, FL

- Inspect newly built move-in ready homes (check for appliance defects, roof defects, dry wall defects, etc....)
- Create list for builders to give to tradesmen
- Certification in BPI
- Conduct Blower Door test/ online reports
- Create and maintain Duct Leakage reports (BDDC)

Brand Ambassador/ Supervisor

Hippo Roofing - Brevard and Indian River County

- Customer liaison and quality control
- Coordinates and worked with local building inspectors during construction process
- Supervises projects from start to finish with finalizing customer payments
- Obtained customer testimonials and videos for social media promotions
- Coordinates warranty and additional repairs
- Extensive knowledge of roof construction

Sales Manager

Hertz Corporation - Columbia, TN

- Awarded area sales manager numerous times
- Managed inventory
- Tracked daily and monthly financial reports for the branch location
- Worked with outside sources including insurance companies to schedule rentals
- Managed customer reviews for branch ratings

Estimator and Roofer

Hoag Roofing- Medford, OR

- Job estimates
- Team leader
- Roofing

College JV Baseball Coach/ Recruiter

University of Pikeville - Pikeville, KY

- Recruited new baseball players for the university
- Coach JV games and practices
- Organized effective and efficient practices
- Student mentor

Education

Bachelor's in Business/Communications

University of Pikeville - Pikeville, KY

December 2013 to December 2017

Skills

- Construction (5 years) Excel B2B Quota
- Sales (4 years) PowerPoint Prospecting
- Roofing (6 years) JobNimbus
- Xactimate
- WordPress (4 years) Microsoft Word

- Project management
- Digital marketing
- Management
- Construction management
- Business development
- Construction estimating
- Outside Sales
- Financial Report Writing
- Sports Coaching
- Sales Management
- Email Marketing
- Social Media Management
- Search Engine Optimization (SEO)
- Account Management
- Presentation Skills
- CRM Software
- Quality Inspection
- Merchandising
- Adobe InDesign
- Production Management
- Quality Assurance
- Blogging
- Branding
- Recruiting
- Negotiation
- Forecasting
- Web Design
- Manufacturing
- Graphic Design