

Energy Efficiency Account Manager- Little Rock, AR (Job Number: 1700004438)

Job Description:

We are currently seeking an Account Manager for our Energy division to provide account management, and field/technical services for a manufactured homes energy efficiency program. The position will require frequent travel to meet with manufactured home owners and trade allies throughout Arkansas. The position will be responsible for helping Trade Allies identify manufactured homes that could benefit from energy efficient improvements and technologies and performing Quality Assurance activities such as field inspections and customer surveys, as appropriate.

To view full job description and apply submit your resume at:

https://icfi.taleo.net/careersection/icf_prof_ext/jobdetail.fl?lang=en&job=1700004438

Must Apply Through Link Listed Above and Not BPI Website

Key Responsibilities:

Employee will spend at least 60% of their time performing field quality assurance and verifications. Field work will be primarily in manufactured homes. Assistance with the Multifamily home program will be on an as need basis.

The field work includes:

- Conduct outreach
- Trade ally management
- Performing QAQC
- Calculate energy savings from improvements
- Performing 100% desktop review of all energy efficiency applications
- Data entry of applications
- Building and maintaining relationships with manufactured home park managers, the HVAC community including trade allies and industry associations (Arkansas Association of Energy Engineers)
- Promoting program offerings
- Providing technical services, and other support
- Analyzing savings from efficiency improvements
- Developing new energy efficiency offerings for the manufactured home program
- Maintaining strong ongoing communications with participants in order to assess their needs and to receive feedback on their experience with the program
- Ensuring high customer satisfaction with the program

Basic Qualifications:

- Bachelor's Degree in Business or Engineering or related field
- 3+ years of energy efficiency related experience
- Demonstrated capabilities in building and maintaining relationships with key market actors in the HVAC industry. Must have valid driver's license and successfully pass a Motor Vehicle Records (MVR) check

Preferred Skills/Experience:

- Knowledge of or experience working with manufactured homes
- BPI certification
- Experience with HVAC tune-ups, HVAC duct sealing and air sealing
- Excellent math skills
- Understanding of EM&V in the utility industry
- Understanding of energy efficiency and sustainability and Energy Auditing experience
- Bilingual a plus

Professional Skills:

- Excellent verbal, interpersonal and written communication skills
- Team player with the ability to work in a fast-paced environment
- Sound business ethics, including the protection of proprietary and confidential information
- Ability to work independently
- Ability to work with all levels of staff, as well as outside clients and vendors
- Superior interpersonal skills including courtesy, professionalism, and a cooperative attitude
- Proficiency in MS Office Applications (Word, PowerPoint, Outlook, Excel)

ICF offers an excellent benefits package, an award winning talent development program, and fosters a highly skilled, energized and empowered workforce.

ICF is an equal opportunity employer that values diversity at all levels. (EOE – Minorities/Females/ Protected Veterans Status/Disability Status/Sexual Orientation/Gender Identity)

Working at ICF means applying a passion for meaningful work with intellectual rigor to help solve the leading issues of our day. Smart, compassionate, innovative, committed, ICF employees tackle unprecedented challenges to benefit people, businesses, and governments around the globe. We believe in collaboration, mutual respect, open communication, and opportunity for growth. ICF—together for tomorrow.

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Primary Location: United States-Arkansas, Little Rock