

Energy Efficient Solutions, LLC

Inside Sales & Marketing Associate – Building Science

Job Description

Energy Efficient Solutions, an industry-leader in energy efficient building products and home performance, is seeking a talented, motivated and industrious Inside Sales & Marketing Associate in Austin, Texas. In this challenging and well-paying position, you will develop sales and marketing strategies for our existing products as well as those products we are currently working to roll out. In business since 2003, Energy Efficient Solutions is a competitive, growing organization, which can offer ample opportunities for advancement and professional development.

Technical Inside Sales & Marketing Associate – Building Science

Job Responsibilities

As an Inside Sales & Marketing Associate for Energy Efficient Solutions, you will work from our offices to manage customer accounts and create lasting professional relationships. You will also offer support for our technical products via email and phone conversations, ensuring our customers' satisfaction at all times.

Additional responsibilities for the Inside Sales & Marketing Associate include:

- Creating & Implementing a Technical Email Marketing Campaign
- Creating & Implementing Technical Articles and other Content for our website
- Offering your input on sales & marketing strategies and avenues

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Job Requirements

As an Inside Sales Associate for Energy Efficient Solutions, you must be a talented conversationalist with technical knowledge in Building Science, Building Performance and/or Construction. Furthermore, we are seeking a candidate who thinks analytically, is highly organized, thorough (show how thorough you are by following the instructions below when you apply!), and is able to work with others to achieve a common goal. This role requires you to be a quick learner.

Additional requirements of the Inside Sales Associate include:

- A Bachelor's degree from a 4-year accredited college or university in a technical field
- 3.5+ cumulative GPA, preferred
- BPI/HERS certification and/or BPI Building Science Principles Certificate or BPI Building Analyst Certification, preferred
- Previous sales experience required, a minimum of 3 years sales experience, preferred

- Ability to meet and exceed monthly, quarterly and annual sales quotas
- Proficiency with Microsoft Office as well as the Internet and email
- Effective Communication Skills
- Experience with Email Marketing Campaigns, HTML, ASP, or PHP, a plus
- Experience with SEO-optimized web page copy or website conversion rate optimization techniques, a plus
- Ability to wear several hats and get your hands dirty every now and again!

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Benefits

Energy Efficient Solutions recognizes and appreciates the hard work, enthusiasm and overall dedication that all its team members bring to the table! Therefore, we are proud to offer the Inside Sales & Marketing Associate a competitive compensation coupled with a well-paying commission structure and additional bonuses based on the company's performance and your overall sales. Also, after a six-month contract period, you will receive 2 weeks of PTO, holiday time-off and become eligible for the ample growth opportunities we have to offer.

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Join Us.

For more information on Energy Efficient Solutions, please visit our website at www.energyefficientsolutions.com

Contact Information:

To apply, send an email to careers@energyefficientsolutions.com. Please attach your resume, cover letter, and contact information.

APPLY TODAY!