



BPI GoldStar Contractor Obligations and Benefits

Program Obligations

Annual Fee: \$1,200 payable in full at time of application or through a \$100 monthly automatic recurring payment with a PayPal subscription. (\$1,200 is based on the calendar year January through December, full payment will be prorated based on the month of application.

General Contractor Obligations:

- Adhere to BPI's policies and procedures of the BPI GoldStar Contractor Program and to complete work in accordance to BPI Standards, where applicable.
- Must have at least one individual on staff with either BPI's Building Analyst Professional or Energy Auditor certification. (Obtaining the Energy Auditor certification will automatically award the Building Analyst Professional certification)
- Must have a Customer Dispute Resolution Policy on file.
- Implements a standardized data collection system. (paper or electronic)
- Maintain checklist or documented sign off on all completed work.
- Maintain records of calibration of diagnostic equipment as required by manufacturer.
- Demonstrates proof of licensing, bonding, and insurance as required by the state.
- Completion of the QMS survey to identify the educational needs in business, quality management, sales and marketing practices as part of the application process.
- Actively engage in training specific to the company's skills enhancement plan. (can include becoming a mentee in BPI's business-to-business mentoring program; attending free BPI webinars and/or seminars; attending partially subsidized training sessions)
- Agrees to provide BPI specific job information electronically upon request.
- When required, agrees to pay a standardized fee for in-field Quality Assurance inspections on per inspection basis*

* Only as required due to customer, program or other complaint submitted to BPI

Note: All contractor obligations must be completed in order to take advantage of the BPI GoldStar Contractor benefits.

General Contractor Benefits:

- Free priority placement on BPI's contractor locator tool, found on BPI's homeowner site at www.bpihomeowner.org and BPI's Industry Professional site at www.bpi.org.
- Marketing support: BPI GoldStar Contractor Google Adwords search engine and display advertising campaign.
- Access to BPI's QMS microsite, a storehouse of practical templates, sample policies and spreadsheets, videos, articles and other tools contractors use to incorporate quality processes into day-to-day operations, tailored to home performance industry.
- Free marketing materials made available to our BPI GoldStar Contractors by BPI and Home Performance with Energy Star. Co-branded marketing materials available in the BPI GoldStar Contractor Account as well as the BPI GoldStar Contractor Store.
- House-as-a-System brochures. (printable)
- Assistance from BPI in developing a business enhancement plan for your organization.
- Direct Access to BPI Client Relations Representative (CRR) and BPI Ask the Expert.
- Free and reduced rates on trainings through participating partners on business and quality management and sales and marketing topics.
- Free business-to-business mentoring by BPI Goldstar Contractors.
- Guidance on finding technical training and CEU offerings for technical staff.
- Video snippets about various technical and business categories available through the contractor account.
- Partially subsidized technical training, including Profit University Audio Series.
- Three \$100 rebates (up to \$300 total) to be used towards new certifications, certification renewals, or conference fees for technical staff (eligible proof must be provided).
- 20% discount off the Building Science Principles (BSP) reference guide and online exam for staff.