



# BPI GoldStar Contractor Program

**OBLIGATIONS AND BENEFITS**



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### **Acknowledgements**

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### **Disclaimer**

BPI will keep the most up to date version of this document posted at [www.bpi.org](http://www.bpi.org). Prior to participating in any available service through BPI, check to ensure that you have based your decision to proceed on the most up-to-date information available. BPI reserves the right to modify documents prior to accepting any application.

## BPI GoldStar Contractor Program Obligations and Benefits

### Program Obligations

**Annual Fee:** \$1200 payable in full at time of application or through a \$100 monthly automatic recurring payment with a PayPal subscription. \$1200 is based on the calendar year January through December; full payment will be prorated based on the month of application submission.

### General Contractor Obligations

- Adhere to BPI's policies and procedures of the BPI GoldStar Contractor Program and to complete work in accordance with BPI Standards, where applicable
- Must have at least one individual on staff with either BPI's Building Analyst Professional or Energy Auditor certification. (Obtaining the Energy Auditor certification will automatically award the Building Analyst Professional certification.)
- Must have a Customer Dispute Resolution Policy on file
- Implement a standardized data collection system (paper or electronic)
- Maintain checklist or documented sign off on all completed work
- Maintain records of calibration for diagnostic equipment as required by manufacturer
- Demonstrate proof of licensing, bonding, and insurance as required by the state
- Completion of the QMS survey to identify the educational needs in business, quality management, sales and marketing practices as part of the application process
- Actively engage in training specific to the company's skills enhancement plan (this can include becoming a mentee in BPI's business-to-business mentoring program, attending free BPI webinars and/or seminars, attending partially subsidized training sessions, etc.)
- Provide BPI specific job information electronically upon request
- When required, agrees to pay a standardized fee for in-field Quality Assurance inspections on per inspection basis\*
  - \* Only as required due to customer, program or other complaint submitted to BPI

**Note:** All contractor obligations must be completed in order to take advantage of the BPI GoldStar Contractor benefits.

### General Contractor Benefits

- Free priority placement on BPI's contractor search locator tool, found on BPI's Consumer site at [www.bpihomeowner.org](http://www.bpihomeowner.org) and BPI's Industry Professional site at [www.bpi.org](http://www.bpi.org).
- Marketing Support: BPI GoldStar Contractor Google Adwords search engine and display advertising campaign

- Access to BPI's QMS micro site, a storehouse of practical templates, sample policies and spreadsheets, videos, articles and other tools contractors use to incorporate quality processes into day-to-day operations, tailored to the home performance industry
- Free marketing materials made available to our Goldstar Contractors by BPI and Home Performance with Energy Star. Co-branding materials available in the BPI GoldStar Contractor Account as well as the BPI GoldStar Store.
- Direct Access to BPI Client Relations Representative (CRR)
- Receive assistance in developing a business enhancement plan
- Free and reduced rates on trainings through participating partners on business and quality management and sales and marketing topics
- Free business-to-business mentoring by BPI GoldStar Contractors
- Guidance on finding technical training and CEU offerings for technical staff
- Video snippets about various technical and business categories available through the BPI GoldStar Contractor account
- Three (3) \$100 rebates (up to \$300 total, per calendar year) to be used towards new certification exam fees, certification renewal fees, or conference fees for technical staff (eligible proof must be provided)
- 20% discount off Building Science Principles (BSP) reference guide and online exam for staff